Ensuring Security of Supply for Namibia

Case Study Presentation to German-African Energy Forum

Paulinus Shilamba MD: NamPower



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Background/ Company Profile



- □ NamPower created in 1964 as a national power utility company, fully owned by Government, but operating under the Companies Act and on sound commercial principles
 □ Core business: generation, transmission and trading of electricity.
- ☐ Core business: generation, transmission and trading of electricity
- ☐ Guiding Frameworks: Electricity Act of 2007 and Energy White Paper of 1998 (100 percent capacity and 75 percent energy by 2015)
- Market structure
- Independent electricity regulator (Electricity Control Board ECB)
- Single Buyer (housed within NamPower)
- NamPower vigorously attempting to develop new generation capacity and expects to have surplus capacity by 2016.
- ☐ Generation expansion in Namibia is expected to be through a combination of NamPower balance sheet, IPP or PPP arrangements.

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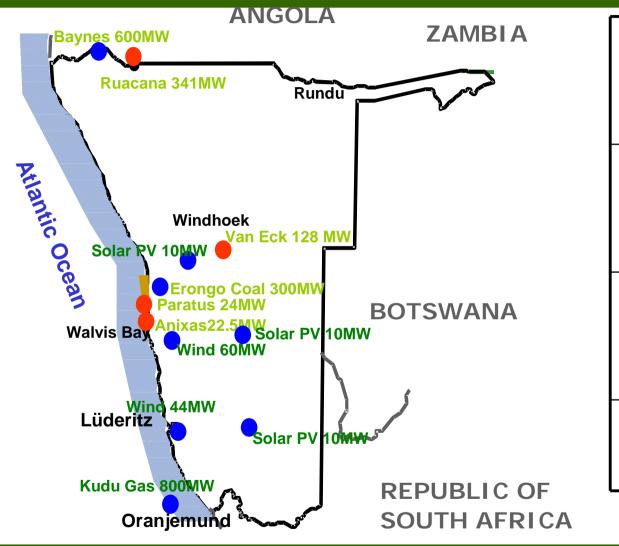
Some Key Statistics



- ☐ Peak demand 511MW (Generic growth 3,5% per annum)
- □ Peak installed generation capacity 507MW, BUT
 - Ruacana run-of-the-river plant capacity factor less than 50%
 - ➤ Van Eck coal plant old, emissions high and very high imported coal costs. Rehabilitation to extend life time with 5 years has commenced
 - > Anixas and Paratus HFO plants operating costs high
- ☐ Average annual energy imports exceed 50%
- ☐ Step load (especially mines) depending on commodity market
- Namibia well interconnected with South Africa and Zambia
- □ Security of Supply a challenge until 2016 when new base load is commissioned

Power Stations in Namibia





Ruacana

Hydro

Run-of-the-river

Van Eck

Coal fired

Emergency and Standby

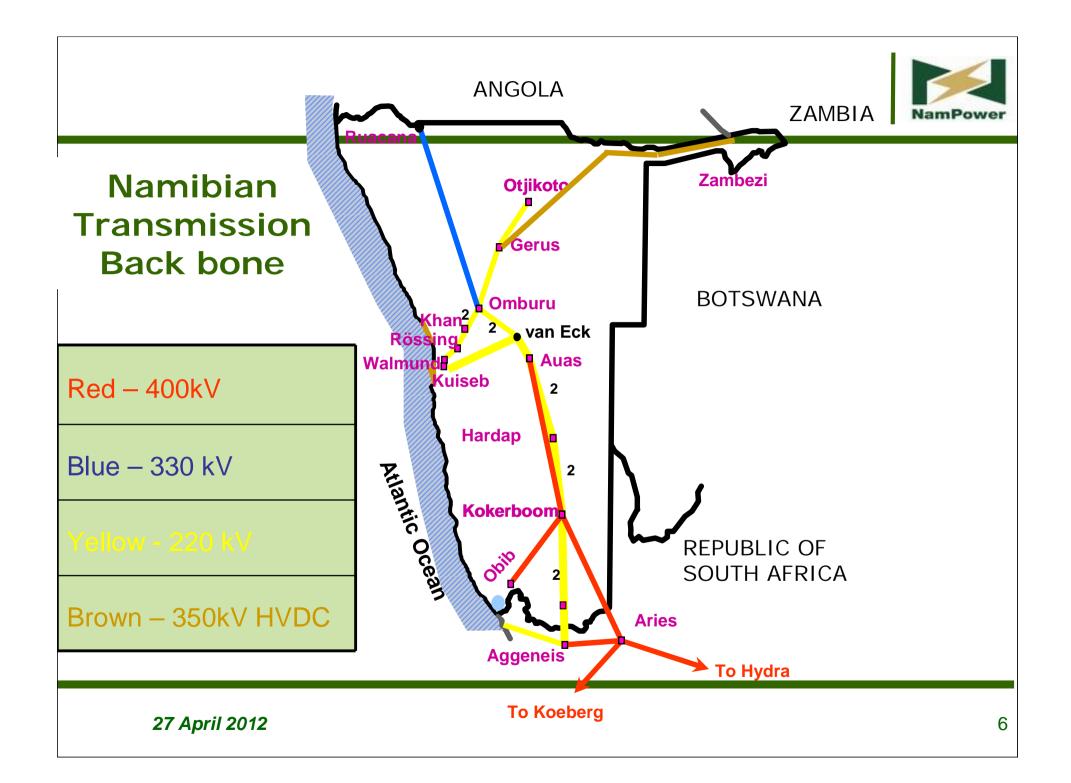
Paratus and Anixas

Diesel & HFO

Emergency and Standby

- Existing Power Stations
- Planned Power Stations

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Recently completed projects: Hwange



- □ USD 40 million in exchange for a 150 MW PPA (effective 2008)
- ☐ A good example of regional cooperation that worked well to date
- ☐ Project declared "Power Deal of the Year" 2010 Africa Investors: Infrastructure Investment Awards



Recently completed projects: Caprivi Link



- □ 952km 350kV DC link, HVDC VSC technology
- ☐ Line capacity 600MW
- ☐ Mono-pole converters 300MW, expandable to 600MW bi-pole
- Investment of U\$420 million, partially financed through a local bond and Euro105 million loan from EIB, KfW & AfD
- ☐ Completed June 2010 with official commissioning on 12 November 2010 by the four Heads of States (Namibia, Zambia, Zimbabwe & Botswana)



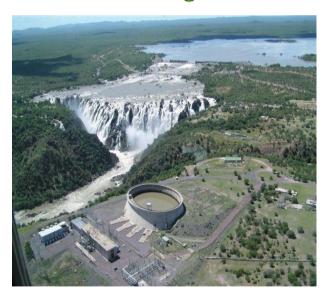




Recently completed projects: 4th Unit Ruacana



- Installation of the a 4th unit at Ruacana Hydro Power Station to increase capacity with 92 MW to 330 MW
- EPC contractor: Alstom (France) and Andritz (Austria)
- □ Project Cost U\$100 million €35 million loan from KfW
- Commercial operation March 2012
- Official inauguration May / June 2012











Anixas



- 22.5 MW HFO Emergency Diesel Generators at Walvis Bay
- Project cost U\$50 million (of which U\$33 million grant from Government)
- Design Philosophy to allow for future extensions
- COD July 2011 followed by official inauguration in November 2011

Salient Points on new Generation Projects



- Kudu Gas-to-Power 800MW base load
 - Private sector involvement (PPP)
 - Currency mismatch between gas and electricity price the main commercial challenge
 - Secondary off-takers required 400MW for Namibia
 - Government guarantees required
- ☐ Erongo Coal 300MW base load
 - ➤ EIA scoping concluded, Full EIA by middle 2012
 - > Busy with geo-technical drilling and EPC contractor pre-qualification
 - Envisage balance sheet financing
- Baynes 600MW mid-merit load
 - Joint project between Angola and Namibia
 - ESEIA and Techno-economic studies completed
- Wind 104MW and Solar PV max. 3x10MW negotiations ongoing

Salient Points on new Transmission Projects



- □ Zizabona
 - > Regional interconnector linking Zimbabwe, Zambia, Botswana and Namibia
 - > JV project by the four utility companies through a SPV hosted by Namibia
 - Linked with implementation of Caprivi Link Phase 2
 - Round table investment conference in May 2012 in Johannesburg, RSA
 - Implementation as from 2012
- Northern Namibia transmission upgrading (master plan)
 - High demand growth in Northern Namibia
 - Upgrading of transmission backbone to 400kV
 - > Estimated initial investment cost of approximately U\$400 million
 - Provision for future integration with the Baynes Hydro power station and interconnection with Southern Angola

Challenges



- □ 2012 2016 period
 - Namibia largely dependant on energy imports
 - Energy and capacity deficiencies in neighbouring countries will have a marketed effect
 - ➤ Initiated short-term critical supply (STCS) project
 - > Rely on regional PPAs
- ☐ Period beyond 2016
 - New base load in operation
 - Much less dependant on imports, more an economic trading decision
- □ STCS
 - Rehabilitation of existing plants
 - Wind and solar opportunities
 - Roll-out of additional HFO plant as well as leased LFO emergency generators

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What can NamPower offer?



- □ As a credit worthy counter party
 - NamPower has an investment grade credit rating (Fitch)
 - NamPower has full backing and support from its key stakeholders:
 Government of the Republic of Namibia and electricity regulator (ECB)
- ☐ As a facilitator, transmission high way and regional trader
 - NamPower is a full member of the Southern African Power Pool (SAPP), playing a key role in regional project development
 - NamPower has a 600MW transmission connection to South Africa and a 300MW HVDC connection (Caprivi Link) to Zambia, which again is interconnected to DRC, Zimbabwe and Mozambique)
 - Reinforcing transmission route to the West Coast
- ☐ As supplier:
 - > Plans to increase generation capacity from 507MW to 900MW by 2016

Conclusion



The power supply situation in the country will remain challenging at least until 2015/2016 when a new base load power plant will be commissioned ☐ The situation is firmly under control and NamPower is confident of successfully managing the immediate power supply challenges through the STCS project ☐ Favourable policy, legislative and regulatory framework, in addition to the sound investment climate as well as peace and stability ☐ Potential investors welcomed to join NamPower as joint venture equity partners or IPP developers to invest in the Namibian power sector

NamPower

End



Thank you