24 February 2021

Enquiries: Gaob /Gaseb Tel: 061 – 2975807 Cell: 264 81 2422607

Email: igaseb@murd.gov.na/immanuel.gaseb@gmail.com

Mr. Timoteus Mufeti Environmental Commissioner Ministry of Environment, Forestry and Tourism NAMIBIA

Dear Mr. Timoteus,

CONSENT LETTER FOR MARBLE PROSPECTING ON MINING CLAIMS 72100-72106 AND 71816-71825

This letter serves to inform your office that the !Oe #Gan Traditional Authority is the only legitimate recognised authority in Okombahe area in terms of the Traditional Authorities Act, 2000, Act No. 25 of 2000 who give permission for prospecting.

We hereby give consent to allow Tala Mining cc and Rockstar Explore Mining on mining claims 72100-72106 and 71816-71825 for prospecting activities to take place subject to the approval of the environmental clearance certificate. We however do wish to emphasize that the proponent should consider the traditional authority in any corporate social responsibility programs and that all local norms and regulations should be strictly adhered to. Wherever possible, our local community members should be given preference for any employment opportunities.

Thank you for your cooperation. Should you require any further information, please do not hesitate to contact me.

Yours Sincerely.

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#### NOTICE FOR **ENVIRONMENTAL IMPACT ASSESSMENT**

Healthy Earth Environmental Consultants CC (HEEC) hereby gives notice to all potentially Interested and Affected Parties (I&APs) that an application will be made to the Environmental Commissioner in terms of the Environmental Management Act (No 7 of 2007) and Environmental Impact Assessment Regulations (GN 30 of 6 February 2012) for the following:

Environmental Impact Assessment (EIA) for the Mining Licence 244 (ML244) application for dimension stones targeting dolerite at the allocated portion of Farm Sukses No. 90, east of Arandis, Erongo Region

#### PROJECTS LOCATION

Farm Sukses No. 90, east of Arandis, Erongo Region

Web: www.nghivelwa.com.na

Email: planning@nghivelwa.co Tel: 061 269 697 Cell: 085 3232 230

#### PROJECT DESCRIPTION

The project involves conducting an Environmental Impact Assessments (EIAs) for the Mining Licence 244 (ML244) application for dimension stones targeting dolerite at the allocated portion of Farm Sukses No. 90, east of Arandis, Erongo Region.

#### PROJECT INVOLVEMENT:

Proponent: Rockstar Explore Mining CC

ntal Assessment Practitioner (EAP): Healthy Earth Environmental Consultants CC (HEEC)

REGISTRATION OF I&APs AND SUBMISSION OF COMMENTS: In line with Namibia's Environmental Management Act (No. 7 of 2007) and EIA regulations (GN 30 of 6 February 2012), all I&APs are hereby invited to register and submit their comments, concerns or questions in writing via: Email; askheec@gmail.com on or before Friday 25<sup>th</sup> February 2022. Should a public meeting be held all registered I&APs will be informed accordingly. Communication with stakeholders & I&APs





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SHORT COURSES



**ENVIRONMETAL IMPACT ASSESMENT FOR AN INSTALLATION** OF AN OVER HEAD TANK IN OPUWO OKANGWATI ( KUNENE REGION 15 KM TO OPUWO BUSINESS DISTRICT)

Namib-Enviro consultant herewith gives notice in terms of the Environmental Management Wort 70 2007 and Regulation 21) of the Environmental impact assessments (EIA) for an installation of an Aboveground tank capacity (23000) LITTT

PROPONENT: INCLUSIVE INVESTMEN DESCRIPTION OF ACTIVITY: TOPUWO(ALE LOCATION OF THE ML AREA: (15 km 0 PUWO to TOWN) CONSULTANTS CC

Interested and Affected parties (I & AP) are invited to register with Namib-Enviro consultants for the proposed mining activities within 14 days of the advertisement.

Email: nambienviro@gmail.com

Cell: 081-4801644



8 MONDAY 14 FEBRUARY 2022 www.observer.com.na

### **CAREERS**

# How to Be Persuasive at Work

#### **OMAR SOMMEREYNS, MONSTER CONTRIBUTOR**

ant to know how to be persuasive—especially when you're looking to conquer the workplace? Let's begin by citing a few great minds on the art of persuasion.

Abraham Lincoln's well-known adage of aligning people to your ideas by making them your friend is a good place to start. The eminent journalist Edward R. Murrow asserted that "to be persuasive, we must be believable." Yes, indeed. And then there's this quote by the immortal Aristotle: "Persuasion is achieved by the speaker's personal character when the speech is so spoken as to make us think [them] credible." Ah, alright, now we're going a bit deeper. But, dear reader, there's quite more to internalize.

Persuasion is the power to effectively convince others to take on an idea you're proposing or to perform an action of your liking. So why does being persuasive matter at work? Undoubtedly, it's a very useful skill and can lead to success on multiple levels. That includes:

- · winning over hiring managers during job interviews
- influencing team members to elevate productivity
- · swaying leadership to adopt your vision for a project
- enhancing your sales abilities to raise your numbers above the com-

As you review our guide below, we'll teach you three reliable persuasive techniques to help you become a smoothtalking grandmaster within any domain.

#### 1. Make Your Enemies Your Friends

Yup—Lincoln was right. And remember that other saying about keeping your friends close and your enemies closer? There are reasons you hear that a lot, including some Buddhist wisdom to be gleaned and the notion of the "near enemy."

Plus, the insight here can be simplified by considering how you'll likely always have a few enemies around at one time or another, but rather than let that erode your soul, you can flip the script by dealing with them head-on.

Have you ever felt jilted at work? Were you overlooked for an assignment or didn't receive credit for an idea? Or maybe vou've been entangled in a vicious cycle of envy? Well, here's how to be persuasive to turn around those nasty relations in your favor:

#### Avoid Arguing and Try Seeing Their Point of View

Don't let your ego take over. Even if, within your heart of hearts, you strongly feel that you're right about not making those changes to a project timeline, swallow your pride and line up your views with your difficult coworker. Tell them they're actually right, and that you appreciate their viewpoint. Heck—even impart how their feedback helped you see the light. Do this for a few weeks until you're inching closer to a sense of camaraderie.

#### **Emphasize Their Statements Through Repetition**

Studies have shown that repeating what your peers (or work colleagues) say can make them feel more valued and heard. So if your coworker mentions, "I think we should upgrade our project management software," you could chime in by adding, "That's a great idea. I've been thinking about upgrading our outdated software too."

Additionally, research published in the Journal of Experimental Social Psychology has demonstrated that repeating key points during a meeting or discussion can positively affect decisionmaking. So not only will you bring yourself closer to your coworker's side, you'll also contribute to potentially convincing others to agree, which will make them feel better about the whole scenario and

# Expertise

and competent is always a good move if you want to get into their good graces. Back out of altercations and take the higher road. Maybe ask your coworker to explain a topic that truly interests them—let them sparkle (just enough) on the workplace stage.

## Go Out of Your Way to Do Them

And then ask for one yourself. A certain largesse of spirit can go a long way, and you can make more persuasive headway with an offering. For instance, spend a weekday evening researching those new project management platforms and then email some options to your coworker. The next week, ask them to cover for you when you have to leave the office an hour early for, say, a dentist appointment. If they accept, you'll know that your persuasive strategies are beginning to swing to your advantage.

But if none of these are constructive—and your professional rivals are just downright unshakeable—then let karma do its thing, and read on for more methods on how to be persuasive

#### 2. Make Sure You Are Credible

Murrow continued his quote on how to persuade people by adding: "To be believable, we must be credible. To be credible, we must be truthful." Seeking truth is, of course, the journalist's main objective, but being sincere and truthful

in any speech is obviously a noble intent in general—and your audience can discern that integrity and will be more inclined to believe you (and hence be influenced too). Always:

- Back up your opinions with facts and show proof, as needed. Being firm in your opinion is important, but not merely for the sake of being stubborn. Any assertions you provide should be accompanied with suitable evidence, relevant research, credible sources, or solid statistics even if the office knows you're an expert in your
- Don't impose any personal agendas, and tailor your message to your audience. Ensure it's about benefiting your team or department as a whole, rather than aggrandizing yourself or prioritizing your own personal needs. Try to remain goal-oriented—and show them that you care about the company. You can even try shaping your arguments so cleverly so that your colleagues think the idea (or some version of it) was theirs all along.
- Expand your lexicon and enhance your vocabulary. Think of your words as different shades of paint, which can appeal to people on both emotional and intellectual levels, depending on their hue. And this isn't about on how to be persuasive:

- using big words to impress. It's about having the right tools to proficiently express yourself in precise terms.
- Let others speak first and use their names when responding to them. Speaking over people is not only annoying, but it also reduces the merit of your arguments. Be patient and listen. Others will then more readily pay attention to what you have to say-and ultimately give more credence to

#### 3. Make Yourself Truly Charismatic

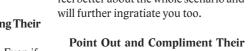
Exuding confidence is one thing, but you don't want to be arrogant. When the ancient Greek philosopher Aristotle wrote about "personal character" in his Rhetoric treatise, he was referring to one's personality, charm, and magnetism. And there's a better word for all that: charisma.

Charisma is alluring—it fascinates, it brings people in closer, it can even mesmerize. When you're thinking about how to convince someone to take your side or to give you an assignment, consider how you can inspire them with your strength of character. A commanding and irresistibly charismatic presence will help you achieve your goals-and a bit of flattery will also come in handy. Meanwhile, keep in mind these two other quotes from Rhetoric for extra tips

- "[Your] character may almost be called the most effective means of persuasion [you] possess."
- "Persuasion may come through the hearers when the speech stirs their emotions. Our judgments when we are pleased and friendly are not the same as when we are pained and hostile."

#### Keep Developing Your Persuasive **Techniques With Monster's Help**

See? Anyone can get ahead by practicing and implementing these pointers on how to be persuasive in the workplace. Now, create a free Monster profile, as we've got heaps of additional career advice to send straight to your inbox based on your needs and preferences.



Making anyone around you feel smart

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