

Mr. Timo Mufeti  
Environmental Commissioner  
Department of Environmental Affairs  
Ministry of Environment, Forestry and Tourism  
Private Bag 13306, Windhoek

**Subject: Application for Environmental Clearance Certificate for TradePort Namibia (PTY) Ltd Import and Export Trading Operations along the Trans-Oranje and through the Port of Walvis Bay.**

Dear Sir

We write, on behalf of our client (TradePort Namibia PTY Ltd.) in respect to the requirement for provision of support letter in support of the above-mentioned application. TradePort Namibia has been in communication with both TransNamib and NamPort regarding the use of their premises and service for the trade operation.

Both service provider has previous provided consent for their trading operations along the Trans-Oranje route through the Lüderitz Port and are keen to render similar services for the other routes which consist of the Trans-Kalahari (Gobabis / Witvlei – Walvis Bay), Trans-Zambesi (Grootfontein – Walvis Bay) and Trans-Oranje (Keetmanshoop – Walvis Bay).

However, due to the rather extensive process of drafting and legalizing another agreement for the new proposed routes (**see attached quote**), our client is unable to provide the consent letter as it may only be in the form of a signed agreement of which negotiations are underway.

Herewith, we would like to request for exemption of this requirement or it be set as an ECC condition for submission prior to or on commencement of the operations. Mr Commissioner, the process of obtaining the ECC is necessary for initiating the investment and funding planning process thus our humble request.

We trust this request receives you invaluable favorable consideration

Sincerely yours

**Mr. V. P. Mtuleni**  
Independent Environmental Practitioner



transnamib

14 November 2019

**ATT.: Mr. Tate Nande**

**Tradeport Namibia**

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Dear Nande,

**RE: Rail transport quote: transportation of various commodities as stipulated below.**

Your earlier consultative meetings with our CEO and subsequent emails communications between ourselves, with regard to the above has reference. Please find herewith our special rates offer as requested.

Below is the operational and service design:

- Tradeport utilization of own equipment (i.e. locomotives, containers and wagons)
- Bulk freight manganese from Ariamsvlei to Walvis Bay
- Bulk freight copper and coal from Gobabis to Walvis Bay

Origin	Destination	Commodity	Minimum & Maximum Tonnage per Load	Rate N\$ Per Ton
Ariamsvlei	Walvis Bay (1272 km)	Manganese & Iron ore	44	
Gobabis	Walvis Bay (651 km)	Copper & Coal	34	

**Conditions:**

1. The above rates exclude **VAT**; as well as the Fuel Surcharge which is currently standing at **0.00%**, which must be added additionally.
2. The above quote exclude the following which must be the customers responsibility; as per their stated commitment and undertaking:
  - a. The provision of dedicated Locomotives and Wagons to execute this project in full.
  - b. The provision of operators and mechanics to operate and maintain these own supplied equipment.
  - c. Fuelling to the locomotives and other machinery to be provided by Tradeport, as per own consumption or once provided by Transnamib to be billed accordingly.
  - d. Equipment maintenance (i.e. locomotives and wagons) to be done by the customer themselves.
3. Please take note that TransNamib as the service provider and as by regulation will be responsible for the provision of Perway Civil teams with their small-plant and machinery, Carriage & Wagons Examiners and all other supporting staff members.

4. The proposed rates are based on **Take-or-Pay** agreement principles – i.e. an irrevocable commitment / guarantee to pay TransNamib for the minimum monthly guaranteed volumes. Non-acceptance of this will lead to the revision of the quoted tariff.
5. The loading at the origin point, the covering of wagons with tarpaulins (if needed) and the discharge at the end destination remains the customer's responsibility.
6. Demurrage charges have been waived as the customers will provide own equipment; however strict adherence to TransNamib's operational time schedules is required.
7. We provide a standard freight insurance cover of **N\$500,000.00** per consignment note at no additional charge to the customer. Terms and Conditions apply.
8. The service is strictly station-to-station and all operational arrangements should be directed, at least a day in advance, to our stations in Windhoek at Tel: 061 – 298 2393 / 2364
9. The offer is valid for 30 days and **is subject to your written acceptance** as well as **TransNamib standard conditions of transport**. Rates are valid till **31 March 2020**, upon which it will be revised for renewal.
10. Method of payment; cash prior to dispatch; payable to TransNamib Holdings LTD, account number **62020975861**, First National Bank, Corporate Unit Windhoek, branch no. 281872, or by providing a valid TNHL credit account number.

Thank you for your inquiry and please be assured of our best attention at all times.

With kind regards,



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Accepted / Signature